



MASTERPACK

ORDER ENTRY

BENEFITS:

Quick order fulfillment cycles

Record and apply complex contract and pricing policies

Full credit checking and customer details

Full screen information

Online price negotiation can be applied.

Foreign currency handling



In all competitive industries it is important to offer superior customer service, in a cost effective fashion. In order to do this, a business can:

- > Improve the supply chain to reduce error rates
- > Increase IFOT (In Full On Time)
- > Allow Just in Time deliveries
- > Ensure flexible pricing and profit checking methods

Masterpack helps to manage high volume orders, which can then be personalised to meet your requirements. This allows a company to provide higher levels of customer service, and more streamlined service across multiple distribution centres.

FEATURES

- Customer **Item Code** and **Description Override** on all customer based documents
- Recurring Sales Order **Templates**
- **Merging** from Previous Orders, Bids or Purchase Orders
- **Section-Level Modelling** (allowing groups of products to be shown logically on the invoice)
- **Franchising**, which will only allow certain customers to buy a particular product range
- Hierarchy for releasing **back orders**, depending on the customer's importance
- The **ability** to ship only the **entire order** or to allow **part deliveries**, dependant on the customer
- The ability to either invoice with goods or to provide **one invoice from many dispatches**
- **Blind Billing**
- **Quotations** through the Bids (sub module)
- **Forward order** processing
- **Blanket order** processing
- Customer service **held orders** eg. **Held because below expected margin**
- **Estimating**



FLEXIBILITY, FUNCTIONALITY, INTEGRITY, SIMPLICITY

- Handling of indent products either via **direct shipping** from supplier to customer or by issuing from the warehouse
- Shipping goods from **multiple warehouses** to meet the customer delivery
- **Linking sales orders** to factory orders and purchase orders
- Using **routes and horizon** days to deliver on time
- Handling **multiple delivery points** for the one customer
- Order **minimum** and **maximums** depending on quantity, weight, volume or dollar amount
- **Rules based for sourcing** from various warehouses
- Allowing **additional costs** for another interstate warehouse to supply the goods
- Selling in **multiple currencies**
- **Pricing** for each currency
- **Multiple taxation** methods
- **Credit Card** Processing
- Handling of **freight** and **other charges**
- **Credit notes** for pricing, inventory charges and taxation
- **Miscellaneous Items**, a cost can be directly associated with this
- **Non-stock items** – items to be written-off and not tracked in sales

INTEGRATIONS

- Integrated to eCommerce, Purchasing, Returns, Accounts Receivable and Sales Analysis modules within Masterpack
- Automatic faxing and emails
- Integrated to MITS Data Modelling for in-depth analysis of warehousing data



THE COMPANY

Meier Business Systems (MBS) is an Australian owned company that has been providing a broad range of computer support services and products since 1987.

MBS offers outstanding skills in operating system, hardware, database and network support. These skills complement MBS's activities in the application software development arena and together with a range of open systems and storage solutions, form the primary focus of all MBS systems integration and support activity.

MBS provides ERP and Supply Chain solutions that are leading edge and widely accepted throughout the world.



www.mbs.net.au
Masterpack@mbs.net.au

Melbourne
 Phone: 61 (03) 9571-3111
 Fax: 61 (03) 9571-3222

Sydney
 Phone: 61 (02) 9954-5000
 Fax: 61 (02) 9954-5100

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